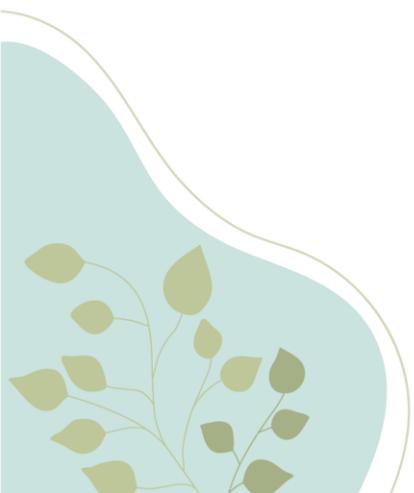


MAPPING OF FINANCIAL PROGRAMMES AND INVESTOR READINESS PROGRAM

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LIST OF ACRONYMS

ARR	Annual recurring revenue
EIB	European Investment Bank
ERC	European Research Council
ERDF	European Regional Development Fund
EU	European Union
Fig.	Figure
IRAP	Canada's Industrial Research Assistance Program
IRP	Investor Readiness Program
KIC	Knowledge and Innovation Communities
R&D	Research and Development
SBA	Small Business Administration
SDGs	Sustainable Development Goals
SMEs	Small and Medium-sized Enterprises
TRL	Technology Readiness Level
Water4All	European Partnership on Water Security for the Planet

ABSTRACT

The work introduced in this report has been carried out as part of the European Partnership Water4All – Water Security for the Planet, in the framework of Pillar C activities on Science - Policy - End-users Interface. The main goal of this Pillar is to support knowledge transfer and the uptake of research outcomes and innovative approaches in the water sector. To achieve this ambitious goal, the activities aim at acceleration of the dialogue between science and policy communities, in order to ensure that research and innovation actions are responding to policy needs, but also to reinforce the connections with the economic sectors for a more effective implementation of innovative solutions at local and regional scales.

This report presents a mapping of financial programmes and Investor Readiness Programs. An attempt was made to group together programmes that focus on the water sector. However, as this is a very specific area and the number of responses was limited, programmes that do not specifically support one area but cover a wide range of topics have also been included. In fact, programmes without a specific focus predominate, but those that support a good idea regardless of the thematic background. This is a supportive activity for SMEs and Start-Ups, because a collection of different programmes, is a first overview of what is available and which starting points can be relevant. This mapping provides a comprehensive view of financial programmes, making it easier to see where funds are allocated. Based on this exercise an identification of overlaps is possible as well as a gap analysis. Further, it could help in planning for long-term sustainability by providing a clear picture of current and future financial commitments. The mapping used a range of applications from government budgeting, corporate financial planning and the non-for-profit sector.

This mapping of financial programmes and Investor Readiness Programs is a living document that can and should always be expanded. It will certainly never cover the entirety of all programmes, nevertheless it offers a good preliminary overview of programmes that currently exist and at the same time it is a guide to which channels can be accessed to find the appropriate tool.

MAPPING OF FINANCIAL PROGRAMMES AND INVESTOR READINESS PROGRAM

1. INTRODUCTION

The Water4All Partnership - Water Security for the Planet - is a funding programme for freshwater research. It aims to address water challenges in order to tackle climate change, contribute to the achievement of the United Nations' Sustainable Development Goals and boost EU competitiveness and growth. It is co-funded by the European Union through the Horizon Europe programme, a major funding programme for research and innovation. The Water4All Partnership will run at least for seven years from 2022.

Water4All activities are grouped into five operational Pillars: A, B, C, D and E. The main objective of Pillar C on Science - Policy - End-users Interface¹ is to support knowledge transfer and the uptake of research results and innovative approaches in the water sector. To achieve this ambitious goal, activities will aim at accelerating the dialogue between science and policy communities, companies (e.g. Start-Ups) and other stakeholders to ensure that research and innovation activities respond to policy needs, but also to strengthen links with economic sectors for a more effective implementation of innovative solutions at local and regional levels. Therewith especially SMEs and Start-Ups can benefit from this support.

Within the activities implemented in the frame of Water4All Pillar C, the Task C2 on “Accelerating the uptake of Research and Innovation (R&I) results by the economic sectors” focuses both on the creation, the support (subtask C2.1) and incubation (subtask C2.2) of Start-Ups. So, the work in subtasks C2.1 and C2.2 is very much related regarding the sustainable development of Start-Ups and SMEs. This document links subtasks C2.1 "Supporting the creation of Start-Ups" and C2.2 "Co-developing the strategy of a European water incubator".

This report is an integral part of supporting Start-Ups and SMEs of the activities of Task C2. One main objective of Task C2 is to facilitate the access to financial programmes, considering the existing initiatives at different levels (regional, national – e.g., competitiveness clusters, technological centres, Knowledge and Innovation Communities - KICs) to reinforce the action in Water4All to reduce fragmentation. With this report SMEs and Start-Up have a collection of different programmes in different countries to find easier the right programme for themselves. Start-Ups often face significant barriers to securing funding, especially in their early stages. A wide range of financial programmes and Investor Readiness Programs offer Start-Ups multiple ways to secure the capital they need to grow. These programmes not only offer financial support, but also provide critical resources such as mentorship, networking opportunities and business development guidance.

2. WHY IT IS IMPORTANT TO SUPPORT START-UPS

2.1. Benefits and Risks of supporting Start-Ups

On the one hand Start-Ups are the engine of innovation, economic growth and job creation and are seen as the future of our economy bringing new products and services to the market. Start-Ups are important for many reasons. They are a source of new jobs and innovation. They help attract talent and investment to a region. They are also an important source of capital for other businesses, investing in new ideas and

¹ <https://www.water4all-partnership.eu/pillar-c-science-policy-end-users-interface>

technologies that can benefit other innovations through competition and efficiency. They are an important part of the ecosystem that enables innovation. Further funding strengthens networks of Start-Ups with companies and their entrepreneurs (Fig. 1).

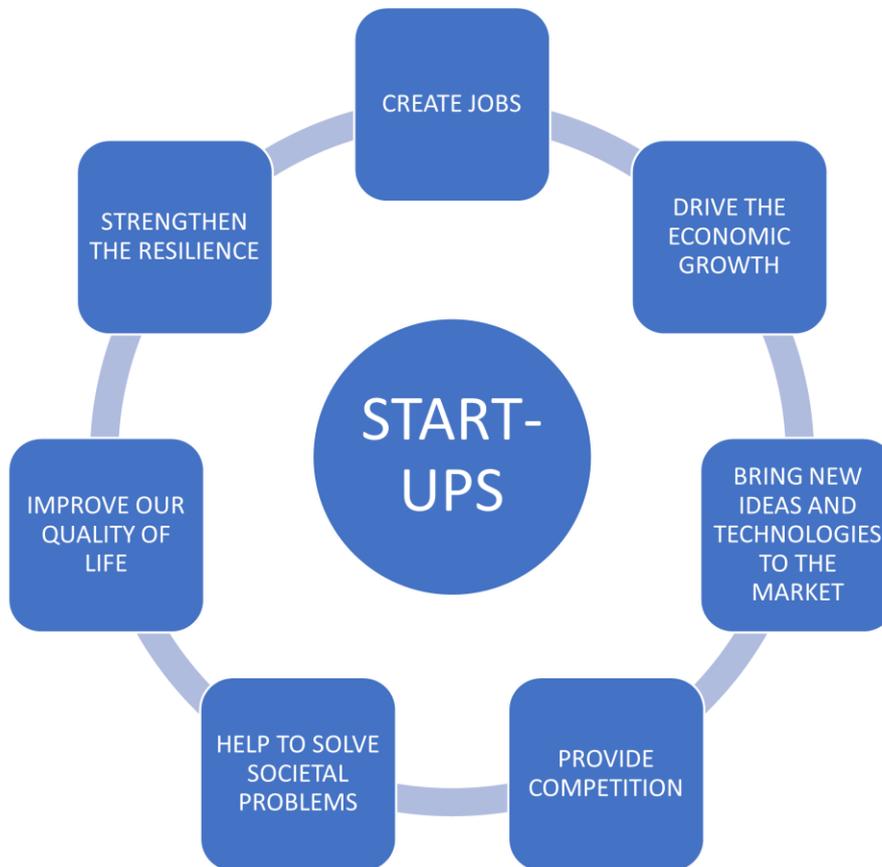


Figure 1: Benefits of Start-Ups for our economy and society.

On the other hand, Start-Ups are risky because they are fragile and many of them fail. In the public Water4All report "Entrepreneurship/business development training programme focusing on inspiration, education and incubation"² we have discussed, among other things, the reasons for failure. About three-quarters of all Start-Ups do not survive the first year, and only a few become unicorns, companies worth a billion dollars. But this failure rate is also a reason to support them, because they have the potential to generate much higher returns.

2.2. Challenges faced by Start-Up businesses

In business, the word 'Start-Up' is often used to describe new and innovative companies. These businesses are typically characterised by their small size, young age and limited resources. While Start-Ups are often associated with high-growth industries such as technology and healthcare, they can be found in any industry sector, e.g., water technology.

Despite their potential, Start-Ups face a number of challenges. One of the biggest challenges is access to capital. We also discovered this through our survey last year. The results were recorded in 2023 in the

Water4All report on Entrepreneurship/Business development training programme with focus on inspiration, education and incubation, September 2023 - https://www.water4all-partnership.eu/sites/www.water4all-partnership.eu/files/2023-10/Water4All_E entrepreneurship%20training%20program_2023.pdf

Water4All report on Entrepreneurship/Business development training programme and reflect precisely this problem. Many Start-Ups struggle to secure the funding they need to get off the ground. This is often because they lack the collateral that traditional lenders look for. As a result, many Start-Ups rely on venture capital or angel investors to provide the necessary funding.

Another challenge for Start-Ups is attracting and retaining talent. Due to their small size, Start-Ups often have difficulties competing with larger companies when it comes to attracting and retaining top talent. This is particularly true in industries where competition for talent is fierce. To overcome this challenge, Start-Ups need to offer competitive salaries and benefits, and create a culture that is attractive to potential employees.

Finally, Start-Ups also face the challenge of scaling their business. Many Start-Ups find it difficult to scale their business due to limited resources (financial, human, etc.). This can be a particular problem in industries where the market is saturated or where there is a lot of competition. To overcome this challenge, Start-Ups need to focus on creating lean and efficient business models that can be easily scaled.

Despite the challenges faced by Start-Ups, there are a number of reasons why they are important for our economy and our society. Start-Ups are a source of innovation and creativity in the economy and therefore the engine to solve global (water) challenges. They are also important because they create jobs and contribute to economic growth. Finally, Start-Ups provide opportunities for people with new ideas to start their own businesses (Fig. 1).

2.3. How funding works

Running a business costs money, from developing the product to buying office supplies and hiring people. Therefore, funding is helpful. To facilitate the financing process, Start-Ups are usually subjected to a valuation. Investors can use this valuation to calculate how much equity they will receive for the money they have invested. The valuation is made up of many variables, including ARR (annual recurring revenue), revenue growth, marketing volume, management, profit and risk. Based on these metrics, investors can decide whether they have made the right decision for their Start-Up. Given that 90% of Start-Ups fail, investors have the right to conduct due diligence to ensure that the business has the potential to grow. In terms of the financial programmes, they usually follow certain stages of funding as the business ages and grows.

The stages of a Start-Up are as follows (Fig. 2):

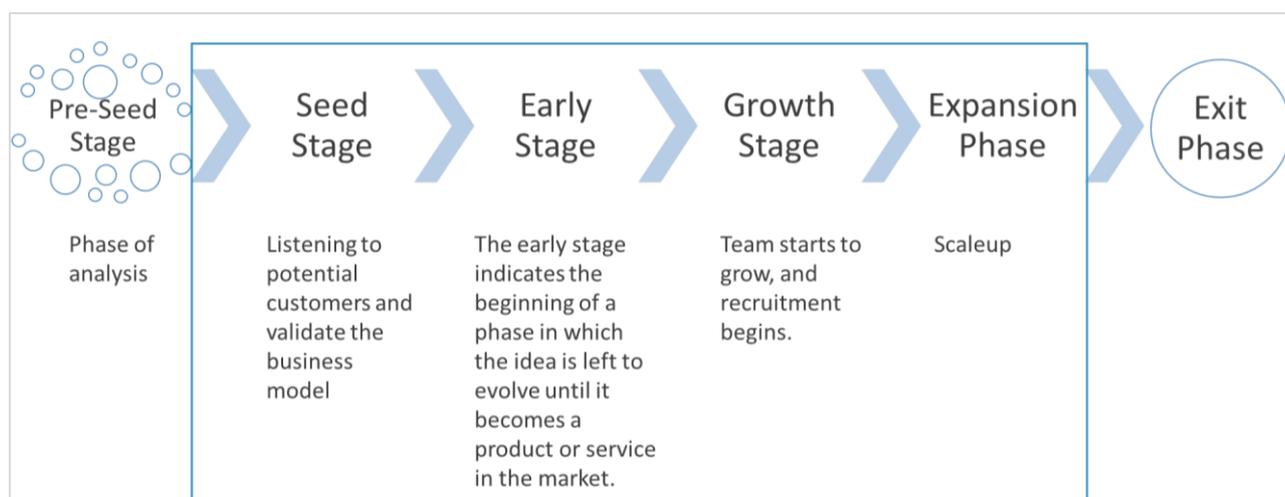


Figure 2: The stages of funding for Start-Ups. (Source: own elaboration)

Some businesses may only need a small boost from a loan, while others may need a large amount of Venture Capital investment to get their idea off the ground.

2.4. Financial Programmes

A financial programme is a comprehensive set of policy measures designed to achieve a given set of macroeconomic goals. These goals could e.g., simply be to maintain a given level of economic performance.

The term “financial programme” is commonly used to describe adjustment programmes that support the use of Fund resources, but can also be applied in the absence of a Fund arrangement. It emphasises the importance of monetary, fiscal and exchange rate policies in controlling domestic demand and correcting balance of payments imbalances. Moreover, as a practical consideration, financial data for monitoring the implementation of such policies tend to be available on a timelier basis than other economic data. It should be stressed, however, that fiscal programmes also incorporate the effects of other policy instruments, notably those aimed at increasing aggregate supply. There are different types of financial support. These are:

- **Grants and Subsidies:** Non-repayable funds for Start-Ups to cover initial costs.
- **Seed and Venture Capital:** Investment funds to provide equity financing for Start-Ups.
- **Low-Interest Loans:** Government-backed loans with favourable terms.
- **Crowdfunding Platforms:** Support for platforms that allow Start-Ups to raise funds from the public.

But not only the origin of the money is different it also depends strongly on the type of supporters (Tab. 1):

Table 1: Types of investors and their role and contribution in supporting Start-Ups.

TYPE	ROLE	CONTRIBUTION	BENEFITS
SUBSIDY ORGANIZATION	Governmental or non-governmental organisations that provide financial assistance on a non-repayable basis.	Grants and subsidies for specific projects, research and development, and other activities that are in line with their mission.	Non-dilutive funding (no equity taken), support for innovative and high-risk projects.
ANGEL INVESTOR	High-net-worth individuals who provide capital to Start-Ups in exchange for ownership equity or convertible debt.	Seed funding, mentorship, and business connections.	Rapid decision-making, experienced guidance, and potential follow-on funding.
INVESTMENT AGENCY	Public or private entities that provide funding and support to Start-Ups and growing companies.	Loans, equity investments, and advisory services.	Access to larger pools of capital, professional management, and structured support.
VENTURE CAPITALIST	Firms or individuals that invest in high growth Start-Ups in exchange for equity. They often require equity and a say in business decisions.	Larger investments at later stages of development, strategic advice and access to networks.	Significant funding, industry expertise, and support to scale operations.
BANK	Financial institutions that provide loans and other financial services.	Business loans, lines of credit, and financial management services.	Access to capital without diluting ownership, financial products tailored to business needs.

A well-rounded financial strategy for Start-Ups often involves engaging with different types of supporters. Financial supporters can be categorized based on the type of support they provide, the sector in which they operate and the terms of their funding. Here are the main types of financial supporters based on the stages of the business:

- **Early Stage:** Start-Ups may begin with grants from subsidy organizations and seed funding from angel investors.
- **Growth Stage:** Investment agencies and venture capitalists can provide the necessary capital and strategic support to scale the business.
- **Operational Support:** Banks can offer essential financial services and credit facilities to manage cash flow and operations.

Last but not least the supporter can be at local, national or European level. For example, grants at government level or European level relate to research and innovation development.

- **Local Government Grants:** Municipalities and local government bodies may offer grants to support small businesses, community projects, or local initiatives.
- **Government Grants:** National governments provide funding for a wide range of purposes including research, infrastructure, economic development, and social programmes.
- **National Research Councils:** Government agencies responsible for funding and promoting scientific research and innovation within the country.
- **National Development Banks:** Financial institutions set up by governments to provide funding and support for economic development projects.
- **Regional Agencies:** Government bodies that focus on promoting economic growth and development within specific regions or states.
- **Government Grants and Incentives:** Government provide grants, tax incentives, and other financial support to Start-Ups in various sectors, especially those focused on innovation, technology, and sustainability.
- **Regional Investment Funds:** Funds set up by regional governments or public-private partnerships to invest in local businesses, infrastructure, and community projects.
- **European Union (EU) Grants:** Funding programmes such as Horizon Europe, the European Structural Funds, and Erasmus+ support research, innovation, education, infrastructure, and regional development across EU member states.
- **European Investment Bank (EIB):** The EU's financing institution provides loans, guarantees, and equity investments to support projects that contribute to EU policy objectives, such as innovation, climate change, and infrastructure development.
- **European Research Council (ERC):** Provides funding for excellent investigator-driven frontier research across all fields of science, through competitive funding schemes.
- **European Regional Development Fund (ERDF):** Supports regional policy and economic development initiatives across the EU to reduce disparities between regions and foster cohesion.
- **Research and Development (R&D) Funds:** These are often available for Start-Ups engaged in developing new products or services.
- **Collaborative Initiatives:** Programmes that encourage collaboration between government, academia, and the private sector to support Start-Ups.

Support at the European level often involves collaboration between multiple countries and may focus on addressing transnational challenges, promoting cross-border cooperation, and fostering innovation and competitiveness at a continental scale. These initiatives are often aligned with broader EU policy objectives and funding priorities.

Besides direct funding, e.g., the participation at trade missions and trade fairs is an important way of supporting the business of Start-Ups by showcasing the products of the Start-Ups and for increasing and expanding their business networks.

Some international examples are as follows:

- **Small Business Administration (SBA) in the USA:** Provides loans, grants, and counselling to small businesses.
- **Start-Up India:** An initiative by the Government of India to support Start-Ups through various programmes, including tax exemptions and funding support.
- **Innovative Start-Ups Act in Italy:** Offers tax incentives, grants, and simplified bureaucratic processes for innovative Start-Ups.
- **Canada's Industrial Research Assistance Program (IRAP):** Provides financial support to small and medium-sized enterprises to help them undertake technology innovation.

But also, at European level, there are different initiatives. The existing financial instruments and programmes for water innovation are collected in other reports published as part of Water4All Pillar D activities: Outlooks of Existing Financial/Development Programmes³.

2.5. Investor Readiness Program

An Investor Readiness Program (IRP) is designed to prepare entrepreneurs and Start-Ups to attract investment from potential investors such as venture capitalists, angel investors, or other funding sources. These programs typically provide guidance, resources, and mentorship to help entrepreneurs refine their business models, develop compelling pitches, and strengthen their overall readiness to secure funding. The key components of such a program are:

- **Business Plan Development:** Helping entrepreneurs create or refine their business plans to clearly articulate their value proposition, market opportunity, competitive advantage, and financial projections.
- **Pitch Preparation:** Helping entrepreneurs create effective and persuasive pitches tailored to different types of investors. This includes creating pitch decks, refining presentation skills, and conducting mock pitch sessions.
- **Financial Planning:** Training entrepreneurs in financial management, budgeting, and creating financial models that demonstrate scalability, profitability, and return on investment to potential investors.
- **Market Research:** Helping entrepreneurs conduct market research to understand industry trends, customer needs and the competitive landscape. This information is critical to demonstrating market opportunity and differentiation.
- **Legal and Compliance Guidance:** Providing guidance on legal and regulatory requirements relevant to fundraising, structuring investment deals, and protecting intellectual property.
- **Networking and Connections:** Facilitating networking opportunities with potential investors, industry experts, mentors, and other stakeholders who can provide valuable insights, introductions, and support.
- **Due Diligence Preparation:** Educating entrepreneurs on the due diligence process that investors undertake and helping them prepare documentation, data, and responses to common due diligence requests.
- **Post-Investment Support:** Providing ongoing support and resources to Start-Ups after they have secured investment, including guidance on scaling operations, managing investor relations and overcoming growth challenges.

³ Water4All reports "Outlooks of Existing Financial/Development Programmes", 2022, 2023, 2024 - <https://www.water4all-partnership.eu/pillar-d-demonstration-activities>

Overall, an Investor Readiness program aims to equip entrepreneurs with the knowledge, skills, and networks necessary to successfully raise capital and accelerate the growth of their ventures.

All investment phases have one thing in common: in order for investors to be willing to invest their money and take risks, certain basic requirements must be met - in other words, the Start-Up must be "investor ready". The needs and requirements of the respective investor groups differ depending on the phase.

3. MAPPING OF PROGRAMMES

Mapping financial programmes involves understanding the different components and processes within a financial programme. Therefore, we categorized the type of programmes and initiatives. In the first step, the relevant criteria were summarised by the core team of this task (KIT-PTKA, Water Alliance) and then expanded to include input from Water4All partners. This enabled a comprehensive survey with the most relevant criteria to be defined. The categorization is based on identifying the objectives of the financial programme and to define the scope of the various programmes and initiatives. Further we try to get input which kind of stakeholder is relevant (e.g., SME, Start-Up...). The survey covered the following criteria:

- Name of funding organisation
- Specific program
- Type of funding organisation
- Focus region
- Focus area
- Website
- Contact person
- E-mail
- Phone number
- Interested in type of company
- Interested in TRL-level
- Funding type
- Max. funding commitment

In detail some criteria were specified. The specification is given in Table 3.

Table 2: Selectable criteria in our survey for Type, Region, Area, Type of companies and Funding types.

Type of funding organisation	Region	Area's	Type of companies	Funding types
Subsidy organisation	Worldwide	Water technology (general)	All	Subsidy
Angel investor	Europe	Circularity	Pre-Start-Up	Loan
Investment agency	Country "X"	Digitalisation	Start-Up	Convertible loan
Venture capitalist	Region in a country	Decentral systems	Scale-up	Equity
Bank		Emerging substances	SMEs	

After defining the criteria catalogue and once the survey was finalised, it was first sent to the Pillar C partners, who provided feedback. However, as the consortium of partners is much larger, the survey was finally sent to all partners involved in the Water4All Partnership with a request for responses to get an overview of the different situations in the countries represented in Water4All. The partners had a total of 6 weeks to respond to the survey. Reminders were sent out to optimise the process. The process of the mapping is shortly visualized Figure 3.

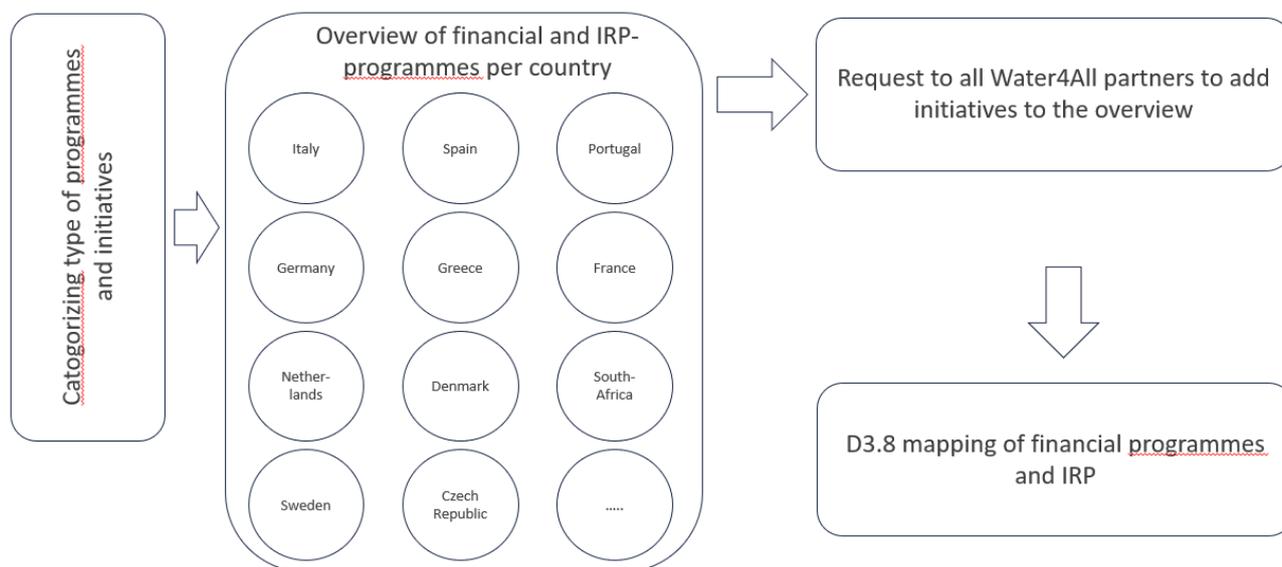


Figure 3: Procedure of the Mapping of financial programme and IRP

After receiving the various responses, the core team of the task carried out the evaluation of the collected answers. The results of the evaluation were reviewed by Pillar C partners and are summarised in this report. This evaluation of the individual programmes can be found in the following chapter.

4. SURVEY OUTCOMES

When the survey was launched in April 2024, over 80 partners from 31 countries were involved in the partnership. In total, 19 Water4All partners filled in the survey. There are certainly various reasons why just a quarter of the partners responded. One main reason is the composition of the consortium, which is shown in Table 4. Especially the composition is one explanation that less responses were given, because most types of organisations in Water4All are not familiar with IRP. In addition, Water4All is more or less only represented by one type of funding programme by the participating partners, which is predominantly grants. It is therefore understandable why the answers focus on this area.

Table 3: Composition of the Water4All Consortium (January 2024).

TYPE OF THE ORGANISATION	NUMBER
R&I MINISTRIES / AGENCIES	31
SECTORAL MINISTRIES / AGENCIES	10
LOCAL AUTHORITIES	3
EUROPEAN-SCALE NETWORKS	3
NATIONAL ASSOCIATIONS AND REGIONAL CLUSTERS (CONNECTING TO THE NATIONAL AND REGIONAL R&I COMMUNITIES AND MARKET ACTORS)	9
RESEARCH PERFORMING ORGANISATIONS	18

The majority of respondents were funders. This means that the responses regarding the funding programme are much higher than for the IRP. However, the collected knowledge is an important first view for the financial support. It can be stated that there are many institutions that support Start-Ups regardless of their focus. This can of course increase competition as different ideas are put forward. However, the advantage is that companies with a high probability of success are sure to receive funding from the most experienced evaluators, and do not have to worry about having done the work for nothing because they do not fit the thematic focus.

However, in order to be able to list several programmes in different countries, it is relevant to increase the activity of different partner countries and to increase the attractiveness of such surveys. This can be done, for example, through visualisation, creating incentives for participation, the right communication strategy and channels, and taking into account the more optimal recipients. Nevertheless, it is a starting point for future mapping.

4.1. Investor Readiness program

IRPs were collected from nine of the 31 countries represented in the Water4All Partnership during the first period of activities, from June 2022 to May 2024. In addition, some transnational IRPs were identified in Europe and beyond. The number of IRP is reported in the following Figure 4.

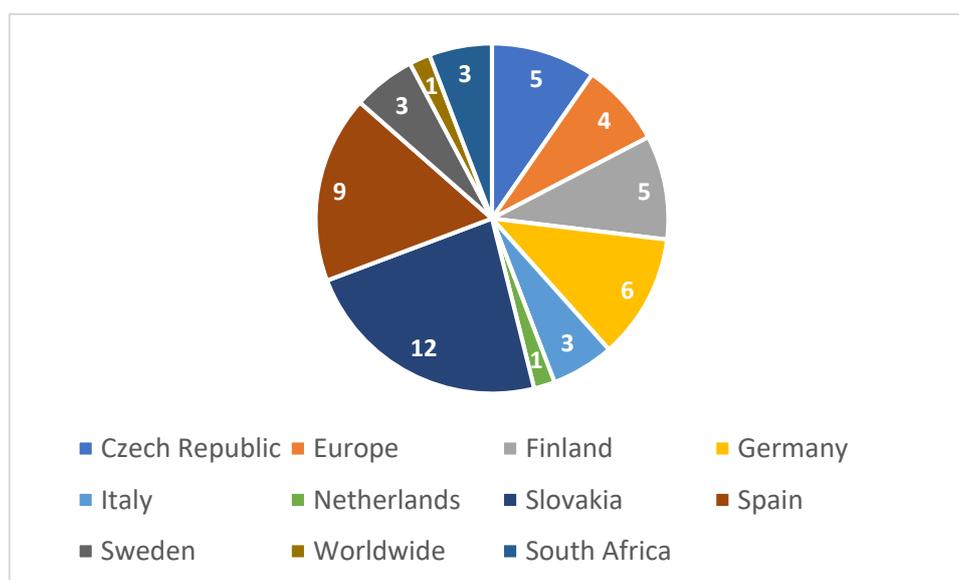


Figure 4: Investor Readiness Programs per country that filled in the survey.

It is clear that the summary of the various IRPs is not yet finalised. It represents a basis, but should and must be continued. As there are still many countries for which no information is available. However, it is a good starting point to continue and further develop this collection. Another important aspect is that there are comprehensive contact points in the individual countries. Furthermore, free events, webinars etc. are offered in the individual countries to make it easier for Start-Ups and SME's companies. A good example of how to provide support can be found in the Water4All report "Incubator Strategy Development"⁴. It is also relevant to define further criteria to further define the selection and find the optimal programme for a Start-Up. Our analysis has already shown that the focus of investors is often broadly diversified. More general offers of support are provided. This was found to be the case for the various countries. In addition, there are several similar programmes in each country. This shows that there are really well-established mechanisms and that the corresponding programmes are available in the individual regions. In Germany, for example, such programmes were found in every federal state. One of the advantages here is that long journeys are not necessary and direct personal contact can be established, which in turn facilitates cooperation and thus leads to greater success. Nevertheless, there are also investors who specialise in specific areas and provide companies with even more specific support. In principle, everything is represented, from loans to crowdfunding to specialised courses. All detailed information can be found in Appendix 1. In addition to information on the type of companies and formats, it also contains the websites to avoid long searches.

It is certainly helpful at the beginning to be aware of what kind of support is needed and what knowledge is already available in order to find the right programme and to efficiently bring the Start-Up forward and establish it on the market. In the 2023 Water4All report "Entrepreneurship/ Business development training programme with focus on inspiration, education and incubation", various areas were defined and are relevant for support. These areas are:

- Access to talent
- Access to market
- Access to finance
- Access to knowledge
- Access to facilities

The individual IRPs cover the different needs of Start-Ups. In other words, if the gaps within a Start-Up are known, a specific programme can be sought.

4.2. Financial Programmes

In total, 120 financial programmes were identified. The following countries took part in the survey: South Africa, Malta, Germany, Netherlands, Spain, Finland, Sweden and Denmark. Further programmes for Europe and worldwide are also identified. The total number of financial programmes for different locations are visualized in Figure 5.

⁴ Water4All Incubator Strategy development, 2024 - https://www.water4all-partnership.eu/sites/www.water4all-partnership.eu/files/2024-10/Water4All_D3.9_Incubator%20Strategy%20Development.pdf

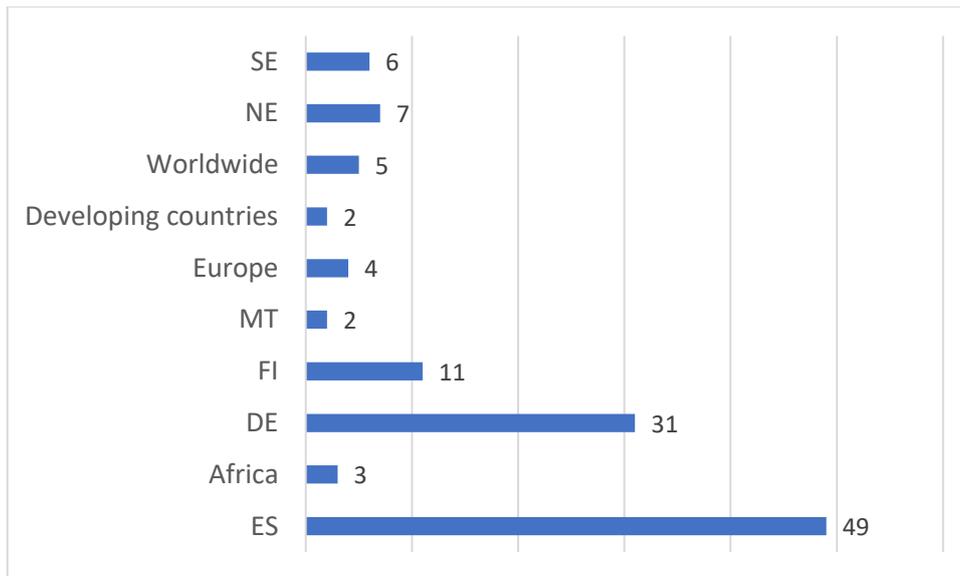


Figure 5: Financial programmes per location according to the feedback from the survey.

As with the IRP, the overview is only a starting point and will need to be developed over the next few months and years, as many countries are still not included in this overview. Furthermore, the list for the individual countries is also not complete; the current overview for Malta, for example, does not include any banks. However, they also provide financial aid in the form of loans, among other things. This can be seen in Figure 6.

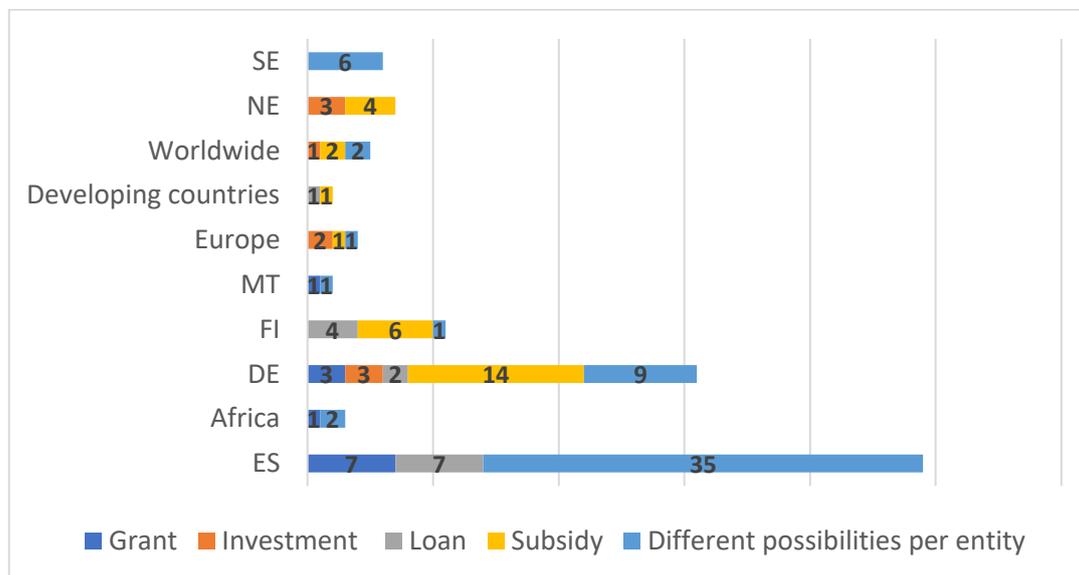


Figure 6: Types of financial aid provided by the different partners by area.

Figure 7, on the other hand, shows the multi-faceted range of support organisations and investors.

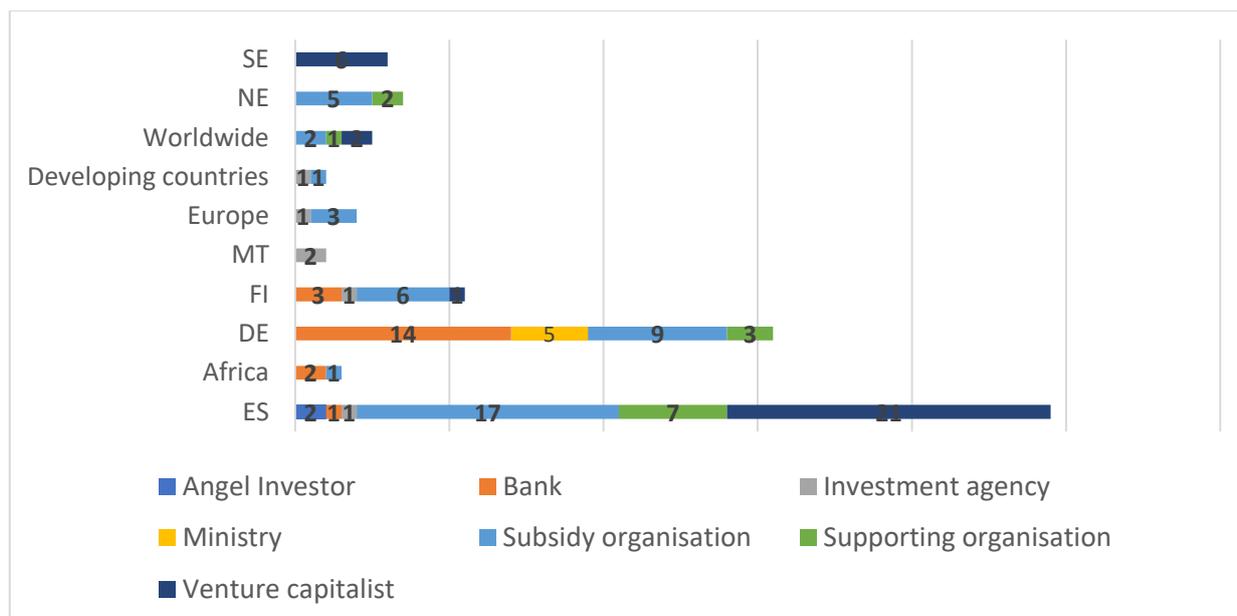


Figure 7: Types of supporting organisations and investors by focus area.

Finding the right investor for a company is crucial to its success. It is important to define the needs and objectives before looking for the right organisation. Questions should be raised, like:

- What amount of capital is needed?
- Which type of investment is the best for the Start-Up?
- Which stage of business is the Start-Up?

Further it is important to understand the different types of investors. There are for example: venture capitalists, angel investors, private entities, crowdfunding and strategic investors. The differences between the various types can be found in chapter 2.4. On the other hand, it is always helpful to align the investor with the respective industry. It could be supportive to analyse the investment history of an investor to understand the type of businesses they support and their success rates. Last but not least, sometimes geographical preferences can be decisive, as it can also be for the IRPs. To get in contact with different types of investors it is relevant to join industry events like conferences and trade fairs and to use online platforms like LinkedIn. In addition, it can be helpful to exchange ideas with other entrepreneurs and utilise the experience gained.

In summary, this mapping contains a high number of subsidy organisations and banks (Fig. 8). The main reason of this is that the responders of this survey are mainly ministries and funders. It is therefore understandable that the input particularly covers the financial possibilities of these organisations and is therefore reflected in the survey. Furthermore, financial programmes from banks are easy to find, as everyone is in contact with banks and probably always thinks of banks first when it comes to financial aid.

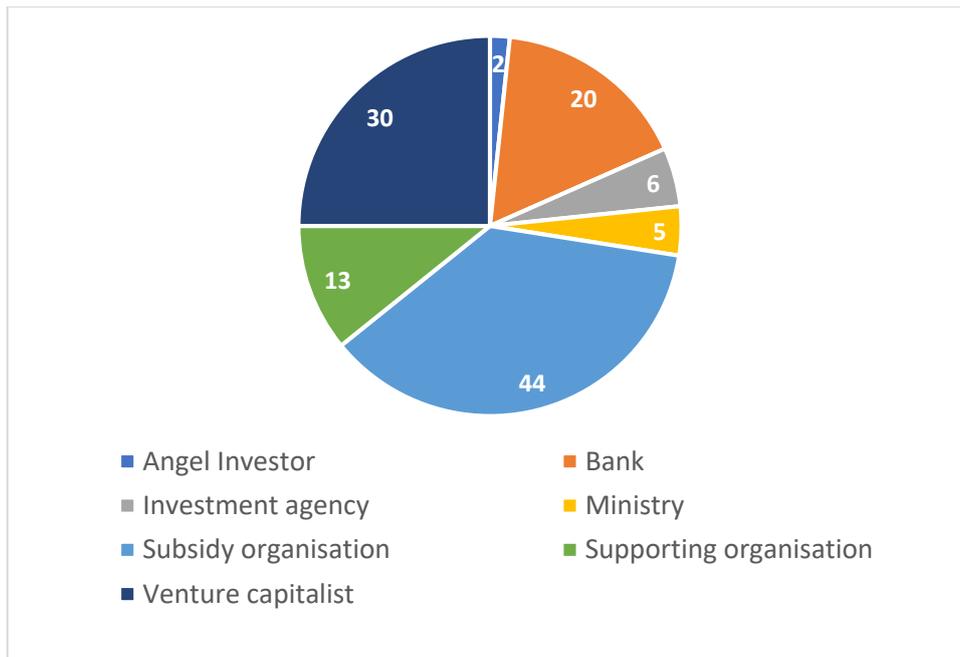


Figure 8: Different types of supporters of SMEs and Start-Ups (total numbers).

It is important to gain more insights from other organisations in the future to broaden the range of results. The relevance of this is also reflected in the report on the type of financial support, as shown in Figure 9. It is clearly recognisable as subsidies predominate. Nevertheless, it should be emphasised that one institution offers several types of financial support. For example, Grant and Loan or Subsidy and Investment are given in one and the same organisation, as there may be different programmes per institution. These are just examples. The full data situation can be found in the document in the zip folder.

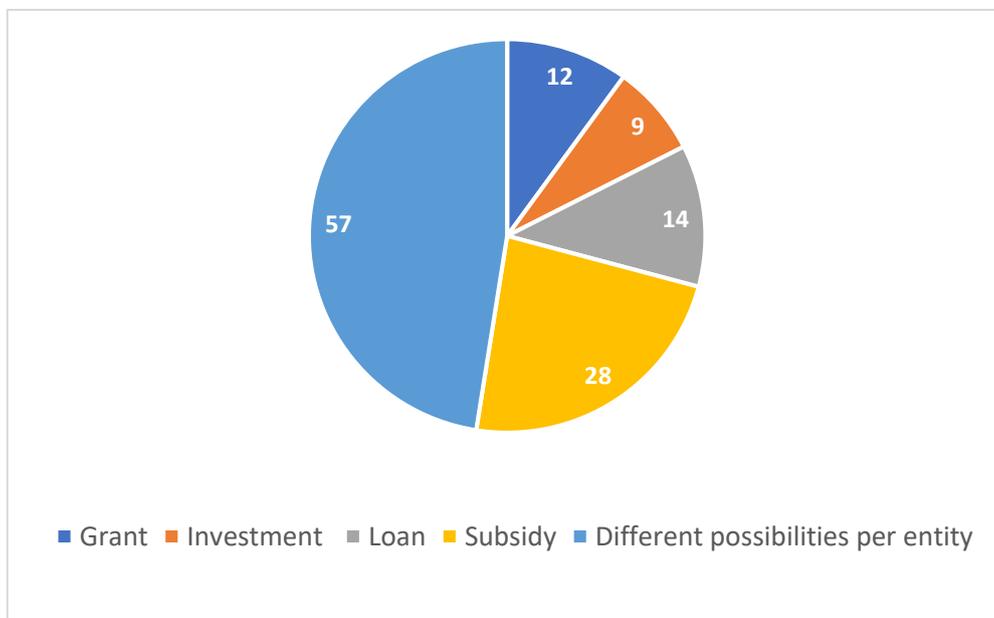


Figure 9: Types of financial support offered by different organisations (total number).

Answering the questions above will help to find the right financial support based on the stage of the Start-Up, the amount of capital needed and the experience of the different types of investors. In principle, however, it can be said that the right support exists for every Start-Up and this mapping helps to make the search for it

easier. In the future, this document can be developed further and thus be a relevant first starting point for finding appropriate assistance.

5. CONCLUSION

This mapping gives a preliminary overview of existing financing programmes and IRPs. Inputs were collected from 19 partners from nine countries involved in the Water4All Partnership, resulting in the identification of a total of 120 different financial programmes and 53 IRPs. This report provides a first overview of the different programmes supporting Start-Ups in Europe and beyond. Collecting programmes from Spain, Finland, Sweden, Germany, South Africa, Netherlands and Malta is a good starting point for an all-round overview. In addition, more generic programmes could be identified that are not only country-specific they are also available in Europe and worldwide, for example. This overview is a relevant foundation for the continuation of the search of further programmes in other countries and continents, to delete expiring programmes and add new programmes. depending on developments, needs, structures and offers.

However, this mapping faced some limitations due to a relatively small number of responses collected. In the future, several strategies should be implemented to improve the outcome of such a survey:

- **The Audience:** It is important to reach the right audience who is interested in the topic and/or have the relevant experience.
- **Clear Survey:** It is relevant to keep the survey as short and easy as possible so that respondents do not need much time to answer it.
- **Clear Communication:** It must be clear what the purpose of the survey is and how the results will be used.
- **Personalisation:** A personalised invitation feels more relevant to the recipient.
- **Follow-Up:** Sending follow-up reminders to those who have not responded.
- **Accessibility:** If the survey is accessible on multiple devices (mobile, tablet, desktop) and is easy to complete, it could increase the possibility of participation.
- **Timing:** The timing of the survey distribution is relevant. Busy times like holidays or end-of-quarter deadlines should be avoided.
- **Multiple Distribution Channels:** The use of various channels to distribute the survey such as email, social media, websites, or even physical mail could increase the participation.
- **Attractive Design:** A visually engaging survey can make completing it more enjoyable and lead to more responses.

APPENDIX 1: Survey results for Investor Readiness Program

#	Name of IRP-organisation	Specific program	Focus region	Focus area
1	Water Research Commission (WRC)	SASTEP	South Africa	Sanitation technologies
2	Water Research Commission (WRC)	Wader	South Africa	Water technologies
3	Water Research Commission (WRC)	Roadmap	South Africa	Skills/ Capacity Development programme
4	Malta Council for Science and Technology (MCST)	research and innovation projects in maritime and marine technologies	Europe	Watertechnology (general)
5	Municipality of Leeuwarden	Innovation fund (Innovatiefonds)	Netherlands	Water technology and circularity
6	ICEX España Exportación e Inversiones	Implantation and Foreign Investment/ Invest in Spain	Spain (focus in Aragón)	All
7	ICEX España Exportación e Inversiones	Implantation and Foreign Investment/ Invest in Spain	Spain (Central Services)	All
8	AREX Aragón Exterior	Invest in Aragón	Aragón (Spain)	Environment
9	AREX Aragón Exterior	Invest in Aragón	Aragón (Spain)	All
10	ENISA	Participation loans	Spain	All
11	Sweden Cleantech	Cleantech	Sweden	Technology, circularity, innovation, green energy
12	IRP By BEELS	IRP guide and consultancy	Europe	Circularity, watertechnology
13	Impact Hub Stockholm	Consultancy and membership network	Worldwide	Social innovation, technology, sustainability
14	Språngbrädan (Connect Sverige)	Consultancy and membership network (specialized in Start-Ups)	Sweden	All
15	Swedish Climate Startup Map	Mapping / networking	Sweden	Climate innovation through several sectors
16	MIMIT	Loan "Smart & Start Italia"	Italy	All
17	MIMIT	Loan guarantee "Fondo Garanzia PMI"	Italy	All
18	MIMIT	Equity crowdfunding	Italy	All

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19	FiBAN (Finnish Business Angels Network)	Start-Ups, partner, funding, investor network	Finland	Alternative sources, focus on home and living industries
20	Business Finland's Innovation Funding Program	Innovator-in-Residence Program	Finland	Alternative sources
21	Kasvu Open Growth Program	IRp Accelerator	Finland	Alternative sources
22	NewCo Accelerator	Investment Readiness Program	Finland	Alternative sources
23	Boost Turku Accelerator Program	Accelerator Program	Finland, City of Turku	Alternative sources
24	Innovative SME	Grants	Spain	All
25	TA CR	TREND	Czech Republic	All
26	Ministry of Industry and Trade (MIT)	Country for the Future	Czech Republic	All
27	Czechinvest	Technologická inkubace start-upů	Czech Republic	All
28	JIC	prototypuj a ověřuj	Czech Republic-South Moravia Region	All
29	JIC	Up2Circ	Europe	Circularity
30	TA CR	SIGMA- komercializace VaVal	Czech Republic	All
31	ENISA (Empresa Nacional de Innovación)	Línea de financiación Jóvenes emprendedores (Young entrepreneurs financing facility)	Spain	All
32	ENISA (Empresa Nacional de Innovación)	Línea de financiación emprendedores (Entrepreneurs financing facility)	Spain	All
33	ENISA (Empresa Nacional de Innovación)	Línea de financiación Crecimiento (Growth financing facility)	Spain	All
34	ICECYL (Instituto para la Competitividad Empresarial de Castilla y León)	WOLLARIA (Accelerator)	Spain (Castilla y León)	
35	Slovak business agency	Non-repayable financial assistance	Slovakia	Scheme to support small and medium-sized enterprises in the Slovak Republic Scheme to support the development of the creative industries Family business support scheme Family business support scheme Program to support successful business practice and business education Start-Up support program Internet Economy Support Program

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

36	Slovak business agency	Financial aid: Start up Sharks	Slovakia	Start-up Sharks is implemented through the Start-up Support Scheme (de minimis aid scheme) and the Start-up Support Program announced by the Ministry of Economy of the Slovak Republic and financed from the state budget of the Slovak Republic.
37	Slovak business agency	Microloans	Slovakia	Microloans • loan amount: from EUR 2,500 to EUR 50,000 • loan maturity: 6 months to 4 years (possibility of deferred payments by 6 months) • interest rate: from 1.26% to 9.16%
38	Slovak business agency	Innovation and Technology Fund	Slovakia	Innovation and Technology Fund - The mission of the Innovation and Technology Fund is to support entrepreneurial initiative by providing risk capital and thus to develop entrepreneurship, employment and the economy towards an innovative economy. It was created in response to the emerging demand for venture capital to support entrepreneurs with ideas and is the result of cooperation between the Slovak Business Agency (SBA) and investors.
39	Slovak business agency	Venture capital fund	Slovakia	Venture capital fund, – Národný holdingový fond s.r.o. • a specialized subsidiary of Slovak Business Agency, which implements support in the form of risk capital • support for growth oriented business projects in the form of providing risk capital (contribution to the share capital of companies) • directs the activities of individual funds so as to stimulate the development of the SME sector in the whole territory of the Slovak Republic • manages funds directly under the management of the company (without legal personality) and funds in which private investors have invested capital together with the NH Fund - Slovak Growth and Capital Fund, Slovak Development Fund, Innovation and Technology Fund and Seed Capital Fund

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40	Slovak business agency	Eterus capital	Slovakia	The aim is to acquire majority and minority business shares and provide a contribution to the equity of successful Slovak companies and projects that provide an adequate return and risk profile
41	Government bureau/funding from Horizon 2020/	Seal of excellence	Slovakia	Exceptional projects that have received the European Seal of Excellence mark can apply for support from Euro funds.
42	Slovenska sporitelna	seetstarter	Slovakia	The Seed Starter program helps Start-Ups with the go-to-market phase and involves external projects in the Slovak Savings Bank environment. Our partners are the innovation company Unicorn Attacks and the acceleration program USMAC. Together, we form a team of experienced experts and mentors who connect the Start-Up and corporate worlds and help with foreign expansion.
43	Pontis foundation	Incubator	Slovakia	The educational program is intended for Start-Up and smaller organizations. It consists of workshops focused on financial sustainability, monitoring the impact and overall setting of the organization's functioning. It also includes financial support in the maximum amount of 20,000 euros for one project. Added value is networking between organizations and inspiration from experienced organizations in the accelerator.

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

44	Crowdberry	Crowdberry	Slovakia, Czech Republic	Crowdberry is an investment platform that allows private investors to invest directly in specific companies and real estate projects. Having carried out 34 investment transactions and concluded more than 800 contracts, we have successfully closed or currently manage investments amounting to more than €50 million in the companies and real estate sectors. We enable private investors to invest their capital directly in carefully selected Czech and Slovak companies. Investors receive a stake in these companies and the opportunity to benefit from a return on their investment either through dividends or the future sale of the company. The invested companies in return receive growth capital to expand their business.
45	VUB	Terra Enviro	Slovakia	To promote sustainability in the environmental field. Through TERRA ENVIRO credit products, it is possible to obtain preferential interest rates if specific ESG conditions are met: • in the event that the project meets the established criteria supporting circular economy procedures, or criteria of the green framework, it is possible to get a preferential interest rate through an ENVIRO loan to support the circular economy and green projects: https://www.vub.sk/firmy-a-podnikatelia/uvery-financovanie/financovanie-projektov-podporujucich-circular-economy.html • or if, as part of the loan, he commits to achieving specific ESG goals, such as: introducing a green procurement policy, achieving carbon neutrality, reducing water consumption or increasing energy efficiency, in this case it is possible to obtain a preferential interest rate through the S-LOAN sustainable product financing

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

46	ČSOB	Credit for a healthier Earth	Slovakia	<ul style="list-style-type: none"> • reduction of energy consumption of production • increasing the energy class of the property • preferential interest rate • no fee for providing the loan <p>Financing for the purpose of investing in the purchase of renewable energy technology and real estate with low energy consumption or renovation for the purpose of increasing the energy class of the building</p> <p>For entrepreneurs:</p> <ul style="list-style-type: none"> • headquarters in the Slovak Republic • with business activity for at least 12 months • with an annual turnover of more than EUR 10,000
47	Starthaus Bremen	Investor Readiness Programm	Germany	All
48	Tech Quartier	Fundraising Readiness Program	Germany	All
49	High-Tech Gründerfonds	different types of events, workshops	Germany	All
50	futureSAX	different types of events, workshops	Germany-Sachsen	All
51	EUREKA	Investment readiness programme	Europe	All
52	Gründermotor	different types of events, workshops	Germany-Baden-Württemberg	All
53	BayStartUp	different types of events, workshops	Germany-Bayern	All

APPENDIX 2: Survey results for financial programmes

#	Name of funding organisation	Specific program	Type of funding organisation	Focus region	Focus area	Interested in type of company	Funding type
1	Water Research Commission	Water Research Development and Innovation (RDI) activities	Subsidy organisation	South Africa	Water RDI	Water RDI, agriculture, innovations and technologies	Grant
2	Development Bank Southern Africa	Water Research, Innovation and infrastructure development	Development Bank Southern Africa	Southern Africa	Water RDI, Agriculture, and Energy	Water RDI, agriculture, innovations and technologies	Grant/ Loan
3	African Development Bank	Water Research, Innovation, Agriculture, Energy and infrastructure (Water, Energy, Infrastructure, Agriculture) development in Africa	Bank	Africa	Water RDI, Agriculture, and Energy	Water RDI, agriculture, energy innovations and technologies	Grant/ Loan
4	The Energy and Water Agency	Research and Innovation Scheme	Investment agency	Malta	Energy and Water	SMEs/pre - Start Up/Start-ups	grant
5	MCST	Research Excellence Programmes	Investment agency	Malta	Scientific Research Areas	All	Subsidy/grants/funding
6	SAB	Wide range of instrument	Subsidy organisation	Germany - Sachsen-Anhalt	All	all	Subsidy
7	Fraunhofer Venture	Wide range of instrument	Supporting organisation	Germany	All	Start-Ups - Fraunhofer	Investment
8	KFW	Wide range of instrument	bank	Germany	All	all	Loan
9	Sparkasse	Wide range of instrument	Subsidy organisation	Germany	All	all	Subsidy
10	IB.SH	Landesprogramm Wirtschaft 2021-2027	Subsidy organisation	Germany	All	SME	Investment
11	Gründungsstipendium Schleswig-Holstein	Wide range of instrument	Subsidy organisation	Germany - Schleswig Holstein	All	Start-Ups	Grant
12	Investitionsbank des Landes Brandenburg	Gründung Innovativ	Subsidy organisation	Germany - Brandenburg	All	Start-Ups	
13	Thüringer Aufbaubank	Wide range of instrument	Subsidy organisation	Germany - Thüringen	All	Start-Ups	Subsidy/ Investment

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14	NRW.Bank	NRW.SeedCon	bank	Germany - Nordrhein-Westfalen	All	Start-Ups	Subsidy
15	Innovationsbank Berlin	GründungsBONUS	bank	Germany - Berlin	All	Start-Ups	Subsidy
16	Bürgschaftsbank Sachsen-Anhalt GmbH	Wide range of instrument	bank	Germany - Sachsen-Anhalt	All	SME	Loan guarantee
17	IFB Hamburg	InnoRampUp	bank	Germany - Hamburg	All	Start-Ups	Subsidy
18	LfA Förderbank Bayern	Wide range of instrument	bank	Germany - Bayern	All	all	Subsidy/ loan
19	Saarländische Investitionskreditbank	Wide range of instrument	bank	Germany - Saarland	All	Start-Ups	Subsidy/ loan
20	Nbank	Wide range of instrument	bank	Germany - Niedersachsen	All	all	Subsidy/ loan
21	Niedersächsischen Gründungsstipendium	Gründungsstipendium	bank	Germany - Niedersachsen	All	Start-Ups	Subsidy/ loan
22	Starthaus Bremen	Wide range of instrument	bank	Germany - Bremen	All	Start-Ups	Subsidy/ loan
23	Gründungsstipendien	Gründungsstipendien ESF Plus	Subsidy organisation	Germany - Mecklenburg-Vorpommern	All	Start-Ups	Subsidy/ loan
24	Gründungsstipendium Hessen	Push	Minsitry-Region	Germany - Hessen	All	Start-Ups	Subsidy/ loan
25	BMWK	Exist	Ministry	Germany	All	Spin-offs from research	Grant/ Subsidy
26	BMBF	Start-interaktiv	Ministry	Germany	All	Spin-offs from research	Grants
27	L-Bank	Start-up BW Pre-Seed	Bank	Germany - Baden-Württemberg	All	Start-Ups	Subsidy
28	Ministerium für Wirtschaft, Verkehr, Landwirtschaft und Weinbau	Wide range of instrument	Ministry	Germany - Rheinland-Pfalz	All	Start-Ups	Subsidy
29	Bayern Innovativ	BayTOU	Subsidy organisation	Germany - Bayern	All	Start-Ups	Subsidy
30	Bundesagentur für Sprunginnovationen	SPRIND	Subsidy organisation	Germany	All	Start-Ups	Subsidy
31	Investitions- und Strukturbank Rheinland-Pfalz (ISB)	Wide range of instrument	Bank	Germany - Rheinland-Pfalz	All	SME	Subsidy
32	HA Hessen Agentur GmbH	Gründerstipendium	FPO	Germany - Hessen	All	Start-Ups	Subsidy

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

33	Data	Förderdatenbank	diverse	Germany	All	all	Subsidy
34	BMWK	Zukunftsfonds	Ministry	Germany	All	Start-Ups	Subsidy
35	KFW	Venture Tech Growth Financing	Bank	Germany	All	Start-Ups	Investment
36	KFW	RegioInnoGrowth	Bank	Germany	All	Start-Ups/ SME	Subsidy
37	Stichting Bison		?	Northern Netherlands	Watertechnology	Start-Ups	Investment
38	SNN	SNN start-fonds	Subsidy organisation	Northern Netherlands	All	Start-Ups	Subsidy
39	NOM	NEW-ttt fonds	?	Netherlands	Enabling Watertechnology	Spin-offs from research	Investment
40	NWO	NWO Take off	Subsidy organisation	Netherlands	All	Spin-offs from research	Subsidy
41	NWO	NWO Demonstrator	Subsidy organisation	Netherlands	All	Research valorization through existing companies	Subsidy
42	NWO	Faculty of Impact	Subsidy organisation	Netherlands	All	Spin-offs from research	Subsidy
43	RVO	Seed Capital funds	Subsidy organisation	Netherlands	Include Deep tech, High tech, Circularity, Agrifood	Start-Ups	Investment
44	EIC	EIC Pathfinder	Subsidy organisation	Europe	All	Spin-offs from research	Subsidy
45	EIC	EIC Investment	Subsidy organisation	Europe	All	Start-Ups	Investment
46	EIT	EIT Accelerator	Subsidy organisation	Europe	Currently 9 different EIT programmes, see https://eit.europa.eu/ , one on water is expected in 2025	Start-Ups	Subsidy/Investment hybrid
47	EIF	Wide range of instrument, like "European Tech Champions Initiative"	Investment agency	Europe	All		Investment
48	Team Planet		?	Worldwide	Climate change mitigation		Investment
49	Clave Capital		Venture capitalist	Spain	All		
50	Lanzadera		Aceleradora	Spain	All		
51	SeedRocket		Aceleradora	Spain	All		

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

52	SwanLaab		Venture Factory	Spain	Agri-food tech, Food production and transformation, logistics, distribution and retail		
53	Conexo		Venture Factory	Spain	Software		
54	Araban		Investment network	Aragón	All		
55	Angeles inversionistas		Angel Investor	Spain	All		
56	Samaipata		Venture capitalist	Spain	All		
57	Axon Partners Group		Venture capitalist	Spain	All		
58	Nauta Capital		Venture capitalist	Spain	All		
59	Kibo Ventures		Venture capitalist	Spain	All		
60	4Founders Capital		Venture capitalist	Spain	All		
61	Faraday Venture Partners		Venture capitalist	Spain	All		
62	Kfund		Venture capitalist	Spain	All		
63	Enzo Ventures		Venture capitalist	Spain	All		
64	Seaya Ventures		Venture capitalist	Spain	All		
65	The Venture City		Venture capitalist	Spain	All		
66	Encomenda		Angel Investor	Spain	All		
67	JME Ventures		Venture capitalist	Spain	All		
68	Draper B1		Venture capitalist	Spain	All		
69	Inveready		Venture capitalist	Spain	All		
70	Wayra		Venture capitalist	Spain	All		
71	Cabiedes & Partners SCR		Venture capitalist	Spain	All		
72	Oquendo Capital		Venture capitalist	Spain	All		
73	BStartup (Banco Sabadell)		Bank	Spain	All sectors		
74	Antai Ventures		Venture Capital	Spain	All		
75	Cajamar Innova		Subsidy organisation	Spain	Water and susstainibility		
76	Fundación Innovación Bankinter		Subsidy organisation	Spain	All		
77	Big Bang inversores privados		Venture capitalist	Spain	All		
78	EQT VC		Venture capitalist	Worldwide	All		

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

79	Creandum	Creandum is a venture capital advisory firm with a unique focus on sectors like the creator economy, Web3, the metaverse, and energy and climate tech.	Venture capitalist	Worldwide	All		
80	Norrskan		Venture capitalist	Sweden		Pre-startup	
81	Pale Blue Dot		Venture capitalist	Sweden	Climate	Pre-startup	
82	Almi Invest		Venture capitalist	Sweden	Climate	Startup	
83	Industrifonden		Venture capitalist	Sweden	All	Startup	
84	Chalmers Ventures AB		Venture capitalist	Sweden	All		
85	HealthCap		Venture capitalist	Sweden	Life Sciences		
86	Business Finland	Innovation bill	Subsidy organisation	Finland	Alternative sources	Pre-startup	Subsidy
87	Business Finland	Explorer	Subsidy organisation	Finland	Alternative sources	Pre-startup	Subsidy
88	Business Finland	Tempo	Subsidy organisation	Finland	Alternative sources	Startup	Subsidy
89	Nopef	Internationalization	Subsidy organisation	Finland	Alternative sources	Startup	Subsidy
90	Finnpartnership	Global gateway	Bank	Finland	Alternative sources	Scale-up	Subsidy
91	ELY-Centre	Export programs	Subsidy organisation	Finland	Watertechnology (general)	Scale-up	Subsidy
92	Business Finland	Piloting and R&D	Subsidy organisation	Finland	Alternative sources	Scale-up, Startup	Subsidy, Loan
93	Finnvera	Export loans	Bank	Finland	Alternative sources	Scale-up	Export credit guarantee
94	Nefco	Nefco fast-track	Bank, Investment agency	Finland	Alternative sources	Scale-up	Loan, Equity
95	Climate fund (Ilmastorahasto)	Climate fund	Investment agency	Finland	Climate fund, Digitalisation	Scale-up	Loan
96	Tesi	Tesi venture capital	Venture capitalist	Finland	Alternative sources	Scale-up	Loan
97	Finnfund	Finnfund	Investment agency	Developing countries	Alternative sources	Scale-up	Loan
98	ENISA (Empresa Nacional de Innovación)	Loans	Public entity promoting innovation and technological development	Spain	All		
99	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	R&D Grants; partiatilly reimbursable aid	Public entity promoting innovation and	Spain	All		

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

			technological development				
100	EIF (Instituto Aragonés de Fomento)	Grants	Public entity promoting innovation and technological development	Spain (Aragón)	All		
101	Agencia de Ciencia, Competitividad Empresarial e Innovación Asturiana (Sekuens)	Grants, incubators, guarantees,	Public entity promoting innovation and technological development	Spain (Asturias)	All		
102	ICECYL (Instituto para la Competitividad Empresarial de Castilla y León)	Grants, Loans, Accelerator (Wolara), Risk capital, Seed capital,	Public entity promoting innovation and technological development	Spain (Castilla y León)	All		
103	RVO	Partners for Water	Subsidy organisation	Worldwide	All	All	Subsidy
104	RVO	DHI	Subsidy organisation	Worldwide	All	All	Subsidy
105	RVO	Partnering for Green Growth	Subsidy organisation	Colombia, Denemarken, Ethiopië, Indonesië, Nederland, Kenya, Vietnam, Zuid-Afrika, Zuid-Korea	Water resilience	All	Subsidy
106	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	R&D Projects (types: a) individual; national cooperation; b) international technological cooperation; c) European technological cooperation; d) Technological Training R&D Projects for participation in international or national tenders; e) for the development of dual technologies; f) R&D Oriented; g) specific R&D call)	Subsidy organisation	Spain	All	SMEs	Partially reimbursable aid

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

107	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Innovation projects: direct Innovation Funding Line (Línea Directa de Innovación, LIC)	Subsidy organisation	Spain	All (but excluded sectors: fishing/aquaculture and processing sector; primary agricultural production and products processing and marketing sector; export sector activities)	SMEs	Partially reimbursable aid
108	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Innovation projects: direct Innovation expansion (Línea Directa de Expansión, LICA)	Subsidy organisation	Spain	All (but excluded sectors: steel, lignite and coal; transport, energy; fishing/aquaculture; primary agricultural production and products processing and marketing sectors; exports sector activities)	SMEs	Partially reimbursable aid
109	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Technology transfer projects (Proyectos de I+D de Transferencia Tecnológica "Cervera")	Subsidy organisation	Spain	All	SMEs (and midcaps)	Partially reimbursable aid
110	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Investment projects EMFAF (Operational Program European Maritime Fisheries and Aquaculture Fund 2021-2027, Proyectos de Inversión FEMPA: LIF (proyectos de inversión en acuicultura y actividades de transformación y comercialización de productos de la pesca y acuicultura)	Subsidy organisation	Spain	Water technology, circular economy	SMEs	Partially reimbursable aid

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

111	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Innovation projects EMFAF (Operational Program European Maritime Fisheries and Aquaculture Fund 2021-2027, Proyectos de Innovación FEMPA: IDF (Proyectos de Innovación en el sector pesquero y en la acuicultura)	Subsidy organisation	Spain	Water technology, circular economy	SMEs	Partially reimbursable aid
112	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)/AEI (Agencia Estatal de Investigación)	TransMissions (TransMisiones)	Subsidy organisation	Spain	Water technology, circular economy	SMEs	Grant
113	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Innovation Ecosystems (Ecosistemas de Innovación)	Subsidy organisation	Spain	All	SMEs, startups	Grant
114	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	NEOTEC Programme (Ayudas NEOTEC)	Subsidy organisation	Spain	All	SMEs (small Innovation companies)	Grant
115	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Science and Innovation Missions (Misiones Ciencia e Innovación)	Subsidy organisation	Spain	All	SMEs	Grant
116	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	Grants for SMEs with Seal of Excellence (Ayudas PYMES Sello de Excelencia)	Subsidy organisation	Spain	All	SMEs	Grant
117	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	CDTI-Eurostars	Subsidy organisation	Spain	All	SMEs	Grant
118	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	CDTI-SERA Pillar 2 Partnership (CDTI- Partenariados Pilar 2-SERA)	Subsidy organisation	Spain	All (linked to Sustainable Blue Economy Partnership).	SMEs	Grant
119	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	CDTI-ERA-NET	Subsidy organisation	Spain		SMEs	Partially reimbursable aid or grant

Deliverable D3.8 - Mapping of financial programmes and Investor Readiness Program

120	CDTI (Centro para el Desarrollo Tecnológico y la Innovación)	CDTI-INNVIERTE	Subsidy organisation	Spain	All (Strategic sectors: (5) climate, energy and mobility and (6) food, bioeconomy, natural resources an environment)	Spanish technological and innovative companies, mainly small and medium-sized, with high potential for economic growth.	
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